# INDIO, CALIFORNIA

# INDEPENDENT AUDITORS' REPORT AND FINANCIAL STATEMENTS

**DECEMBER 31, 2018 AND 2017** 



#### LUND & GUTTRY LLP / CERTIFIED PUBLIC ACCOUNTANTS

36917 COOK STREET • SUITE 102 • PALM DESERT, CA 92211 Telephone (760) 568-2242 • Fax (760) 346-8891 www.lundandguttry.com

#### **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors Coachella Valley Volunteers in Medicine Indio, California

We have audited the accompanying financial statements of Coachella Valley Volunteers in Medicine, which comprise of the statements of financial position as of December 31, 2018 and 2017, and the related statements of activities, functional expenses and cash flows for the year ended December 31, 2018, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Coachella Valley Volunteers in Medicine as of December 31, 2018 and 2017, and the results of its operations and its cash flows for the year ended December 31, 2018, in accordance with accounting principles generally accepted in the United States of America.

#### **Report on Summarized Comparative Information**

We have previously audited the Coachella Valley Volunteers in Medicine 2017 financial statements, and our report April 25, 2018, expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein for the year ended December 31, 2017, is consistent, in all material respects, with the audited financial statements from which it has been derived.

April 24, 2019

Sund & Huttry

# COACHELLA VALLEY VOLUNTEERS IN MEDICINE STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2018 AND 2017

#### WITH COMPARITIVE TOTALS FOR DECEMBER 31, 2017

							Totals	
		thout Donor		th Donor		2018	(Me	2017 morandum Only)
CURRENT ASSETS	Ф	10.056	Ф	250.001	Φ	077.047	Ф	60.217
Cash	\$	18,056	\$	258,991	\$	277,047	\$	60,317
Cash - Board designated		101,741		-		101,741		281,095
Certificate of deposit - Board designated		180,569		-		180,569		-
Grants receivable		-		-		-		66,825
Prepaid expenses	_	5,845				5,845		10,165
Total current assets		306,211		258,991		565,202		418,402
PROPERTY AND EQUIPMENT								
Medical equipment		25,469		-		25,469		18,076
Dental equipment		91,863		-		91,863		100,060
Computer equipment Furniture and fixtures		19,602 17,442		-		19,602 17,442		20,359 21,319
i difficulte and fixtures	_	154,376				154,376	-	159,814
Less accumulated depreciation		(133,999)		_		(133,999)		(138,627)
Less accumulated depreciation		(133,777)			_	(133,777)		(130,027)
Total Property & Equipment		20,377				20,377		21,187
TOTAL ASSETS	<u>\$</u>	326,588	<u>\$</u>	258,991	\$	585,579	\$	439,589
<u>I</u>	AAB	BILITIES AN	D NET	ASSETS				
CURRENT LIABILITIES								
Accounts payable	\$	18,865	\$	-	\$	18,865	\$	12,652
Accrued payroll and vacation		25,646		-		25,646		16,765
Deferred revenue		9,300				9,300		17,715
Total current liabilities		53,811		<u> </u>		53,811		47,132
NET ASSETS								
Without donor restrictions								
Undesignated by the Board		(9,533)		_		(9,533)		7,847
Designated by the Board		282,310		-		282,310		281,095
With donor restrictions		<u> </u>		258,991		258,991		103,515
TOTAL NET ASSETS		272,777		258,991		531,768		392,457
TOTAL LIABILITIES AND NET ASSETS	\$	326,588	\$	258,991	\$	585,579	\$	439,589

# STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2018 WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2017

	2018			2017	
	Without Donor With Donor			Memorandum	
	Restrictions	Restrictions	Total	Only	
SUPPORT AND REVENUES					
Contributions and grants	\$ 153,397	\$ 356,860	\$ 510,257	\$ 295,037	
Donated services and rents	485,980	-	485,980	476,974	
Fundraising income	274,496	-	274,496	273,865	
Net assets released from restrictions	201,384	(201,384)			
Total support and revenues	1,115,257	155,476	1,270,733	1,045,876	
EXPENSES					
Program services	883,420	-	883,420	876,907	
General and administrative	88,448	-	88,448	92,987	
Fundraising	159,554		159,554	103,601	
Total expenses	1,131,422		1,131,422	1,073,495	
INCREASE (DECREASE) IN NET ASSETS	(16,165)	155,476	139,311	(27,619)	
NET ASSETS AT BEGINNING OF YEAR,	288,942	103,515	392,457	420,076	
NET ASSETS AT END OF YEAR	\$ 272,777	\$ 258,991	\$ 531,768	\$ 392,457	

# STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2018 WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2017

	2018			2017	
	Program	General and	Fundraising and		
	Services	Administrative	Development	Total	Memorandum Only
Salaries	\$ 198,473	\$ 23,184	\$ 69,987	\$ 291,644	\$ 255,497
Donated services	364,423	-	-	364,423	346,797
Payroll taxes	18,580	2,170	5,229	25,979	23,148
Employee benefits	19,291	2,253	1,884	23,428	17,521
Workers compensation insurance	2,500	292	702	3,494	3,482
Care delivery costs	64,535	_	_	64,535	66,954
Donated other services	27,357	_	_	27,357	35,977
Medical supplies	20,949	_	_	20,949	16,544
Rent	20,5 1	_	_	1	1
Rent-donated	80,070	9,420	4,710	94,200	94,200
Depreciation	8,934	1,051	525	10,510	18,708
Occupancy costs	24,679	2,903	1,452	29,034	19,843
Insurance	1,404	2,407	201	4,012	4,109
Utilities	21,179	2,492	1,246	24,917	23,554
Office expense	18,269	11,625	3,322	33,216	35,390
Accounting and audit	_	11,675	_	11,675	11,275
Outside services	5,959	9,364	1,703	17,026	35,029
Special events	-	5,660	65,184	70,844	51,113
Advertising and promotion	6,817	3,409	3,409	13,635	8,640
Miscellaneous		543		543	5,713
	\$ 883,420	\$ 88,448	\$ 159,554	\$ 1,131,422	\$ 1,073,495

# STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2018 WITH COMPARATIVE TOTALS FOR THE YEAR ENDED DECEMBER 31, 2017

	2018	2017	
CASH FLOWS FROM OPERATING ACTIVITIES			
Increase (decrease) in net assets	\$ 139,311	\$ (27,619)	
Adjustments to reconcile increase (decrease) in			
net assets to net cash provided by operating activities:			
Depreciation	10,510	18,708	
Donated equipment	(3,500)	-	
(Increase) decrease in:			
Grants receivable	66,825	(386)	
Prepaid expenses	4,320	(4,082)	
Increase (decrease) in:			
Accounts payable	6,213	2,150	
Accrued payroll and vacation	8,881	(2,814)	
Deferred revenue	(8,415)	17,715	
Net cash provided by operating activities	224,145	3,672	
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchase of certificate of deposit	(180,000)	-	
Purchases of property and equipment	(6,769)	(2,332)	
Net cash used by investing activities	(186,769)	(2,332)	
NET INCREASE IN CASH AND RESTRICTED CASH	37,376	1,340	
CASH AND RESTRICTED CASH AT BEGINNING OF YEAR	341,412	340,072	
CASH AND RESTRICTED CASH AT END OF YEAR	\$ 378,788	\$ 341,412	

#### **NOTES TO FINANCIAL STATEMENTS**

#### **DECEMBER 31, 2018 AND 2017**

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Purpose of Organization

Coachella Valley Volunteers in Medicine (Organization) was incorporated in June 2008 and commenced operations in November 2010. The Organization was formed as a nonprofit corporation to serve the health and wellness needs of the immediate household families of medically uninsured who live and/or work in the Coachella Valley.

#### **Basis of Presentation**

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

#### Net assets without donor restrictions

Net assets that are not subject to donor-imposed stipulations. The Board of Directors established a policy in 2015 to reserve approximately six months of operating expenses. Total unrestricted Board designated funds amounted to \$282,310 and \$281,095 at December 31, 2018 and 2017, respectively.

#### Net assets with donor restrictions

Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Organization and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. (See Note 3)

#### Donated Services and Rents

Donated services and rents of \$485,980 and \$476,974 for the years ended December 31, 2018 and 2017, respectively, are recognized as contributions in accordance with accounting standards. The donated services of physicians, dentists and support staff amounted to approximately \$364,423 and \$346,797 for the years ended December 31, 2018 and 2017, respectively. Donated other services consisting of utilities and radiology services were approximately \$27,357 and \$35,977 for the years ended December 31, 2018 and 2017, respectively. The Organization received estimated donated rent of \$94,200 for each of the years 2018 and 2017 (See Note 5).

#### Deferred Revenue

Advance ticket sales and sponsorships for future events are shown as deferred revenue in the accompanying statement of financial position.

#### Functional Allocation of Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### NOTES TO FINANCIAL STATEMENTS

#### **DECEMBER 31, 2018 AND 2017**

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – Continued

#### Estimates

The process of preparing financial statements in conformity with generally accepted accounting principles requires management to use estimates and assumptions regarding certain types of assets, liabilities, revenues, and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated amounts.

#### Property and Equipment

Purchased property and equipment are recorded at cost. Purchases over \$1000 are capitalized. Donations of property and equipment are recorded as support at their estimated fair value. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor and reclassifies temporarily restricted net assets to unrestricted net assets at that time. Property and equipment are depreciated using the straight-line method over their estimated useful lives ranging from 5 to 7 years.

#### Concentration of Credit Risk

The Organization maintains its cash in deposit accounts which, at times, may exceed federally insured limits. The Organization has not experienced any significant losses in such accounts. Management of the Organization believes it is not exposed to any significant credit risk related to cash.

#### **Income Taxes**

The Organization is a not-for-profit organization that is exempt from federal income taxes under Internal Revenue Code Section 501(c)(3), and from California franchise taxes under related state tax regulations and classified by the Internal Revenue Service as other than a private foundation. The Organization may be subject to tax on income from any unrelated business operations. The Organization does not currently have any unrelated business operations.

The Organization's Form 990, Return of Organization's Exempt from Income Tax are subject to examination by the IRS, generally for three years after they were filed.

#### 2. CONCENTRATION OF REVENUE

During the years ended December 31, 2018 and 2017, the Organization received approximately \$150,000 in each year from the three major local hospitals in the Coachella Valley which represented 20% and 26% of the total support and revenues (excluding donated services and rent) for the years 2018 and 2017, respectively. In 2018 the Organization also received one grant of \$222,000 representing 28% of total support and revenues. In 2017 the Organization received one grant for \$121,500 representing 21% of total support and revenues.

#### **NOTES TO FINANCIAL STATEMENTS**

#### **DECEMBER 31, 2018 AND 2017**

#### 3. **DONOR RESTRICTED NET ASSETS**

Temporarily restricted net assets at December 31 consists of the following:

	2018	2017
Contributions for future operations	\$ 120,123	\$ 103,515
Contributions for staffing personnel	138,868	
	\$ 258,991	\$ 103,515

#### 4. GRANTS RECEIVABLE

Grants receivable at December 31 consists of the following:

	20	)18	2017
Receivable			
Desert Healthcare District	\$	<u> </u>	\$ 66,825

#### 5. <u>LEASE COMMITMENTS</u>

In September 2016, the Organization renewed a three year operating lease for software. Future minimum lease payments under this agreement will be \$3,906 each year through September 2019.

The County of Riverside completed construction of a 6,133 square foot clinic in Indio in December 2012. The Organization moved into the newly constructed facility in December 2012. The agreement with the County of Riverside is a twenty year operating lease at \$1 per year. The lease term expires on November 30, 2032. Estimates of the fair market value of similar rents in the area amounted to \$7,850 per month. The Organization has included donated rent of \$94,200 for each of the years 2018 and 2017 in donated rent revenue and rent expense.

#### 6. LIQUIDITY

The Organization's financial assets available within one year of the balance sheet date for general expenditure are as follows:

Cash	\$ 119,797
Certificates of deposit maturing in 2019	180,569
Total	\$ 300,366

The Board of Directors has established a designated Reserve Fund with a balance which covers approximately six months of routine expenditures. These funds may be drawn upon in the event of an unanticipated liquidity need. Additionally, the Organization is committed to investing liquid assets conservatively. Income from donor-restricted sources is restricted for specific purposes and therefore, is not available for general expenditure.

### **NOTES TO FINANCIAL STATEMENTS**

#### **DECEMBER 31, 2018 AND 2017**

# 7. SUBSEQUENT EVENTS

The Organization evaluated all potential subsequent events as of April 24, 2019 when the financial statements were authorized and available to be issued. No subsequent events or transactions were identified after December 31, 2018 or as of April 24, 2019 that require additional disclosure to the financial statement.